

<b>PHASE III: Starting the Journey (3-6 Months)</b>						<i>Revision Date: 4/15/2017</i>
<b>Section Title</b>	<b>Type</b>	<b>Buy</b>	<b>P</b>	<b>S</b>	<b>Free/Member Extras</b>	<b>Note</b>
<a href="#"><b><i>Phase III Overview</i></b></a>	Overview		P			
<a href="#">Phase 3 Checklist</a>	Checklist	<a href="#">Buy</a>	P		<a href="#">Download</a>	
<a href="#">Look Within</a>	Principle		P			
<a href="#">Align the Team</a>	Principle		P			
<a href="#">Avoid Bureaucracy</a>	Principle		P			
<a href="#">Invest Wisely</a>	Principle		P			
<a href="#">Know Your Customers and What They Value</a>	Principle		P			
<a href="#">3 Ways to Sneak Lean into Your Company</a>	Article		P			
<a href="#">13 Ways to Apply Lean Principles to a Small Business</a>	Article		P		<a href="#">PDF Download</a>	
<a href="#">Using Lean in My Own Business</a>	Article		P			
<a href="#">Lean Success in Public vs. Private Companies</a>	Article		P			
<a href="#">TV Shows that Teach Lean</a>	Article		P			
<a href="#">Understanding Gemba</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Morning Walkthrough Tips</a>	Article		P			
<a href="#">Flow</a>	Term		P			
<a href="#">Continuous Flow</a>	Term		P			
<a href="#">Batches</a>	Term		P			
<a href="#">1/3 – 2/3 Planning Rule</a>	Term		P		<a href="#">PDF Download</a>	
<a href="#">Important vs. Urgent</a>	Term		P		<a href="#">PDF Download</a>	
<a href="#">Parkinson's Law</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#"><b>Lean Office Overview Module</b></a>	Module	<a href="#">Buy</a>	P			PowerPoint, Student Guide, Flow Simulation, DVD, Video (MP4), plus PDFs and other supporting content listed below
<a href="#">Lean Office</a>	Term		P		<a href="#">PDF Download</a>	
<a href="#">11 Principles of a Lean Office</a>	Article		P		<a href="#">PDF Download</a>	
<a href="#">Secret to Successfully Running a Lean office: Daily Management</a>	Article		P		<a href="#">PDF Download</a>	
<a href="#">Lean Office Simulation</a>	Other	<a href="#">Buy</a>	P			
<a href="#">Administrative Processes</a>	Term		P			
<a href="#">Podcast: The Differences Between Lean on the Shop Floor and In the Office</a>	Article		P			
<a href="#">The Secret Trick for Office Kaizen Success</a>	Article		P			
<a href="#">Office Space Meets the Real World</a>	Article		P			
<a href="#">Office Process Flow and IF-THEN Statements</a>	Article		P			
<a href="#">Back Office / Front Office</a>	Term		P			
<a href="#">Office Work, Hajek's Law of</a>	Term		P			

Section Title	Type	Buy	P	S	Free/Member Extras	Note
<a href="#">Communication</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Cooperation</a>	Term		P			
<a href="#">Customers</a>	Term		P			
<a href="#">Customer Behavior</a>	Term		P			
<a href="#">Policy Deployment Module</a>	Module	<a href="#">Buy</a>	P			PowerPoint, Student Guide, PD Matrix, PD Action Plan, DVD, Video (MP4), plus PDFs/MP3s and other supporting content listed below
<a href="#">Policy Deployment</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Policy Deployment Matrix</a>	Form		P		<a href="#">Download</a>	
<a href="#">Policy Deployment Bowler</a>	Form		P		<a href="#">Download</a>	
<a href="#">Policy Deployment Action Plan</a>	Form		P		<a href="#">Download</a>	
<a href="#">12 Ways to Start Building a Continuous Improvement Culture</a>	Article		P		<a href="#">PDF Download</a>	
<a href="#">The Art of Saying "No"</a>	Article		P			
<a href="#">Why Managers Are Bottlenecks</a>	Article		P			
<a href="#">Managing with Metrics Module</a>	Module	<a href="#">Buy</a>	P			PowerPoint, Student Guide, DVD, Video (MP4), plus PDFs and other supporting content listed below
<a href="#">Metrics</a>	Term		P			
<a href="#">Quality, Cost, Delivery/QCD</a>	Term		P		<a href="#">PDF Download</a>	
<a href="#">9 Steps to Better Metrics</a>	Article		P		<a href="#">PDF Download</a>	
<a href="#">KPI Bowler</a>	Form		P		<a href="#">Download</a>	
<a href="#">Bowling Chart</a>	Term		P			Brief summary of KPI bowler. Highlights different nomenclature
<a href="#">Process Metrics</a>	Term		P			
<a href="#">Are You Kidding Me? You Call That a Metric?</a>	Article		P			
<a href="#">Why Offense and Defense Scoring Rankings are Horrible</a>	Article		P			
<a href="#">Metrics for the NFL</a>	Article		P			
<a href="#">New Video Posted: Managing with Metrics</a>	Article		P			
<a href="#">Catchball</a>	Term		P			
<a href="#">A Common Lean Problem: Mismatched Expectations</a>	Article		P			
<a href="#">Managing Expectations in 3 Steps</a>	Article		P			
<a href="#">How Easy is "Easy"?</a>	Article		P			
<a href="#">Are You Worrying About the Right Things?</a>	Article		P			
<a href="#">Lean Measurement: It's all in how you measure it...</a>	Article		P			
<a href="#">Deming's Great Lapse in Logic</a>	Article		P			
<a href="#">Gap Analysis</a>	Term		P			
<a href="#">Benchmarking</a>	Term		P			
<a href="#">Benchmark Lean: Difficulties Copying the Toyota Production System. Lean TPS Information.</a>	Article		P			
<a href="#">How many KPI's should your team have?</a>	FAQ		P			

Section Title	Type	Buy	P	S	Free/Member Extras	Note
<a href="#">Communicating Goals: Managing Continuous Improvement Teams</a>	Article		P			
<a href="#">Podcast: The Lean Management Mindset, Part 1</a>	Article		P			
<a href="#">Podcast: The Lean Management Mindset, Part 2</a>	Article		P			
<a href="#">POLL: How common are KPI boards in your company?</a>	Article		P			
<a href="#">Improvement Objectives In Lean</a>	Article		P			
<a href="#">Is Success Possible?</a>	Article		P			
<a href="#">Do Goals Limit Team Performance?</a>	Article		P			
<a href="#">Do You Suffer From SCS (Squirrel Chasing Syndrome)?</a>	Article		P			
<a href="#">Measure the Things You Can Control</a>	Article		P			
<a href="#">Amortization</a>	Term		P			
<a href="#">Activity-Based Costing</a>	Term		P			
<a href="#">Asset</a>	Term		P			
<a href="#">Capital Expenses</a>	Term		P			
<a href="#">Days Sales of Inventory (DSI)</a>	Term		P			
<a href="#">Days Sales Outstanding (DSO)</a>	Term		P			
<a href="#">Working with Metrics Module</a>	Module	<a href="#">Buy</a>	P			PowerPoint and Student Guide
<a href="#">Problem: You don't know how you are going to be evaluated now that you are Lean.</a>	Strategy		P			
<a href="#">Only Read This Article If You Are Above Average at Work</a>	Article		P			
<a href="#">Problem: You don't know where the company is headed.</a>	Strategy		P			
<a href="#">Problem: You hear something different from what your boss has said.</a>	Strategy		P			
<a href="#">Costs</a>	Term		P			
<a href="#">Podcast: Frontline Lean Leadership with Tim McMahon</a>	Article		P			
<a href="#">Problem Solving</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Problems</a>	Term		P			
<a href="#">Issues</a>	Term		P			
<a href="#">Groupthink</a>	Term		P			
<a href="#">Luck</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">What If Meetings Were Lean?</a>	Article		P			
<a href="#">5Ps of Effective Meetings</a>	Term		P			
<a href="#">Ums and Ahs: Improving Your Public Speaking</a>	Article		P			
<a href="#">Predictive Problem Solving</a>	Article		P			
<a href="#">Lean Problems: Why Not Dream Big?</a>	Article		P			
<a href="#">Solutions</a>	Term		P			
<a href="#">Symptoms</a>	Term		P			
<a href="#">Indicators</a>	Term		P			
<a href="#">Intermittent Problems</a>	Term		P			

Section Title	Type	Buy	P	S	Free/Member Extras	Note
<a href="#">Evidence</a>	Term		P			
<b>PDCA Module</b>	<b>Module</b>	<a href="#">Buy</a>	P			PowerPoint, DVD, Video (MP4), plus PDFs and other supporting content listed below
<a href="#">PDCA/Plan-Do-Check-Act</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">PDSA / Plan-Do-Study-Act (or Adjust)</a>	Term		P			
<a href="#">8D Problem Solving</a>	Term		P			
<a href="#">9-Square (Prioritization Tool)</a>	Term		P			
<a href="#">6 Ways to Improve Problem Solving in Your Company</a>	Article	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Stopgaps</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Production Problems and Documentation and Toyota</a>	Article		P			
<a href="#">The Hardest Step of Problem Solving</a>	Article		P			
<a href="#">Deming Cycle</a>	Term		P			
<a href="#">The Problem With PDCA</a>	Article		P			
<a href="#">PDCA: Predict-Do-Check-Act?</a>	Article		P			
<a href="#">Scope</a>	Term		P			
<a href="#">Allocation (Resource)</a>	Term		P			
<a href="#">Let Me Think for Seven Minutes</a>	Article		P			
<a href="#">Scientific Method</a>	Term		P			
<a href="#">SWAG</a>	Term		P			
<a href="#">8D Analysis</a>	Term		P			
<a href="#">DMAIC Cycle</a>	Term		P			
<a href="#">DMAIC-Lean Six Sigma Problem Solving</a>	Term		P			
<a href="#">Define (DMAIC Step)</a>	Term		P			
<a href="#">Control (DMAIC Step)</a>	Term		P			
<a href="#">Delphi Method</a>	Term		P			
<a href="#">Decision-Making</a>	Term		P			
<a href="#">Decision (+Video)</a>	Term		P			
<a href="#">Decision Point</a>	Term		P			
<a href="#">Decision Trees</a>	Term		P			
<a href="#">Neuroscience and Lean</a>	Article		P			
<a href="#">Analytic Hierarchy Process (AHP)</a>	Term		P			
<a href="#">Assumptions</a>	Term		P			
<a href="#">Optimization</a>	Term		P			
<a href="#">Priority Matrix</a>	Term		P			
<a href="#">High Energy + No Direction = Problems!</a>	Article		P			
<a href="#">Is Your Leadership Style a Bottleneck to Creativity?</a>	Article		P			

Section Title	Type	Buy	P	S	Free/Member Extras	Note
<a href="#">Data Collection Module</a>	Module	<a href="#">Buy</a>	P			PowerPoint, Student Guide, DVD, Video (MP4), plus PDFs/MP3s and other supporting content listed below
<a href="#">Data Collection</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Attribute Data</a>	Term		P			
<a href="#">Bias (In Data Collection)</a>	Term		P			
<a href="#">Data</a>	Term		P			
<a href="#">Facts and Data</a>	Term		P			
<a href="#">Continuous Data</a>	Term		P			
<a href="#">Observation</a>	Term		P			
<a href="#">Apples to Oranges Comparisons</a>	Term		P			
<a href="#">Hawthorne Effect</a>	Term		P			
<a href="#">Interviews vs. Interrogations</a>	Term		P			
<a href="#">Objective vs. Subjective (+MP3)</a>	Term		P			
<a href="#">Specifications</a>	Term		P			
<a href="#">Problem: You think you have an answer, but other people discover evidence that contradicts your theory.</a>	Strategy		P			
<a href="#">Problem: Your boss has piles of spreadsheets that he has asked you to take a look at.</a>	Strategy		P			
<a href="#">7 Basic Tools of Quality / 7 QC Tools</a>	Term		P			
<a href="#">Accuracy</a>	Term		P			
<a href="#">Analysis</a>	Term		P			
<a href="#">Precision</a>	Term		P			
<a href="#">Alternative Hypothesis</a>	Term		P			
<a href="#">Analysis of Variance (ANOVA)</a>	Term		P			
<a href="#">Null Hypothesis</a>	Term		P			
<a href="#">Common Cause Variation</a>	Term		P			
<a href="#">Special Cause Variation</a>	Term		P			
<a href="#">Control (Scientific)</a>	Term		P			
<a href="#">Control Limits</a>	Term		P			
<a href="#">Control, Statistical</a>	Term		P			
<a href="#">Anomaly</a>	Term		P			
<a href="#">Correlation</a>	Term		P			
<a href="#">Correlation or Causation? Interceptions and the Playoffs.</a>	Article		P			
<a href="#">Skew</a>	Term		P			
<a href="#">Patterns</a>	Term		P			
<a href="#">Random</a>	Term		P			
<a href="#">Predictability</a>	Term		P			
<a href="#">Nominal Conditions</a>	Term		P			
<a href="#">Stability</a>	Term		P			

Section Title	Type	Buy	P	S	Free/Member Extras	Note
<a href="#">Variation</a>	Term		P			
<a href="#">Mean (Average)</a>	Term		P			
<a href="#">Median</a>	Term		P			
<a href="#">Mode</a>	Term		P			
<a href="#">Large Numbers, Law Of</a>	Term		P			
<a href="#">Central Limit Theorem</a>	Term		P			
<a href="#">High School Math and Lean</a>	Article		P			
<a href="#">Brainstorming Techniques</a>	Term		P			
<a href="#">Computers</a>	Term		P			
<a href="#">Ad Hoc Query</a>	Term		P			
<a href="#">Root Cause Analysis &amp; The 5 Whys Module</a>	Module	<a href="#">Buy</a>	P			PowerPoint, Student Guide, Quiz, Exercise,DVD, Video (MP4), plus PDFs and other supporting content listed below
<a href="#">5 Whys</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">5 Whys Form</a>	Form		P		<a href="#">Download</a>	
<a href="#">Root Cause</a>	Term		P			
<a href="#">5W1H</a>	Term		P			
<a href="#">How Do YOU Approach An Idea?</a>	Article		P			
<a href="#">Run Charts Module</a>	Module	<a href="#">Buy</a>	P			PowerPoint, Student Guide, DVD, Video (MP4), plus PDFs/MP3s and other supporting content listed below
<a href="#">Run Charts</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Pareto Charts Module</a>	Module	<a href="#">Buy</a>	P			PowerPoint, Student Guide, Exercise, DVD, Video (MP4), plus PDFs/MP3s and other supporting content listed below
<a href="#">Pareto Chart</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Pareto Chart Template</a>	Form		P		<a href="#">Download</a>	
<a href="#">The 5 Steps to Making an Effective Pareto Chart</a>	Tutorial	<a href="#">Buy</a>	P			
<a href="#">80/20 Rule</a>	Term		P			
<a href="#">Critical Few</a>	Term		P			
<a href="#">Pareto, Vilfredo</a>	Term		P			
<a href="#">Pareto Principle</a>	Term		P			
<a href="#">Flow Charts Module</a>	Module	<a href="#">Buy</a>	P			PowerPoint, Student Guide, DVD, Video (MP4), plus PDFs/MP3s and other supporting content listed below
<a href="#">Flow Charts</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Checklists</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	

Section Title	Type	Buy	P	S	Free/Member Extras	Note
<b><a href="#">Cause &amp; Effect Diagram Module</a></b>	<b>Module</b>	<b><a href="#">Buy</a></b>	<b>P</b>			
<a href="#">Cause and Effect Diagram</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">Nose to Constant Sheet</a>	Form		P		<a href="#">Download</a>	
<a href="#">6 M's</a>	Term		P			
<a href="#">6 P's</a>	Term		P			
<a href="#">Fishbone Diagram</a>	Term		P			
<a href="#">CEDAC</a>	Term		P			
<a href="#">6 Data Analysis Mistakes That Hinder Lean Efforts</a>	Article		P		<a href="#">Download</a>	
<a href="#">Affinity Diagram</a>	Term		P			
<a href="#">Bar Charts</a>	Term		P			
<a href="#">Check Sheet</a>	Term		P			
<a href="#">Histogram</a>	Term		P			
<a href="#">Process Flow Chart</a>	Term		P			
<a href="#">Spaghetti Charts</a>	Term		P			
<b><a href="#">5S &amp; Visual Management Module</a></b>	<b>Module</b>	<b><a href="#">Buy</a></b>	<b>P</b>			<b>PowerPoint, Student Guide, Lego Training Kit, DVD, Video (MP4), plus PDFs/MP3s and other supporting content listed below</b>
<a href="#">5S</a>	Term	<a href="#">MP3</a>	P		<a href="#">PDF Download</a>	
<a href="#">5S &amp; Visual Controls Lean Lego Exercise</a>	Other	<a href="#">Buy</a>	P			A hands-on approach to teaching a team about 5S and Visual Management in a memorable, fun way
<a href="#">Don't Go Crazy with Your 5S</a>	Blog Post		P			
<a href="#">How to 5S, or, More Accurately, How NOT to 5S</a>	Blog Post		P			
<a href="#">Red Tag</a>	Term		P			
<a href="#">How to Organize Cables with 5S</a>	Article		P			
<a href="#">What 5S disease strikes millions?</a>	Article		P			
<a href="#">How to: Visual Management. Lean in the Airport.</a>	Blog Post		P			
<a href="#">The Visual Workplace: Shorten Those Shelves</a>	Article		P			
<a href="#">Visual Control</a>	Term		P			
<a href="#">Visual Management</a>	Term		P			
<a href="#">What's Your Approach to 5S?</a>	Article		P			
<a href="#">Why I Hate Shadowboards</a>	Article		P			
<a href="#">Flat Surfaces</a>	Term		P			
<a href="#">Drawers</a>	Term		P			
<a href="#">10-Foot, 3-Second Rule</a>	Term		P			
<a href="#">6S</a>	Term		P			
<a href="#">Cancelled Travel Plans Means More 5S Info</a>	Article		P			
<a href="#">Abnormal Conditions</a>	Term		P			
<a href="#">Abnormality Management</a>	Term		P			
<a href="#">Why Educators Think Every Kid Is The Same</a>	Article		P			

Section Title	Type	Buy	P	S	Free/Member Extras	Note
<a href="#">Lean Education: Can it Work?</a>	Article		P			
<a href="#">Problem: You can't seem to remember what you learn in Lean classes.</a>	Strategy		P			
<a href="#">Audits</a>	Term		P			
<a href="#">Follow-Up</a>	Term		P			
<a href="#">Lean and the Trapeze</a>	Article		P			
<a href="#">Lean Podcast-Managing the Fear of Failure in Lean</a>	Article		P			
<a href="#">Interruptions and Lean</a>	Article		P			

P: Primary Flow. Links on our web page follow this sequence. Bundles are created using primary flow locations.

S: Secondary Flow. This lesson is useful in this location, but is not linked or included in premium content bundles for this material.

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